

# Energy Markets I: First Models

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- **Commodity Markets**
  - Production, Transportation, Storage, Delivery
  - Spot / Forward Markets
- **Spread Option Valuation**
  - Why Spread Options
  - First Asset Valuation
- **Gas and Power Markets**
  - Physical / Financial Contracts
  - Price Formation
  - Load and Temperature
- **Weather Markets**
  - Weather Exposure
  - Temperature Options
- **More Asset Valuation**
  - Plant Optionality Valuation
  - Financial Valuation
  - Valuing Storage Facilities
- **Emission Markets**

# Deregulated Electricity Markets

## No More **Utilities monopolies**

Vertical Integration of *production, transportation, distribution* of electricity

## **Unbundling**

Open competitive markets for production and retail  
(Typically, grid remains under control)

## **New Price Formation**

Constant *supply - demand* balance (Market forces)  
Commodities form a **separate asset class!**

**LOCAL STACK – MERIT ORDER** (plant on the margin)

## Support portfolio management

(producer, retailer, utility, **investment banks**, . . .)

- Different **data analysis**  
(spot, day-ahead, on-peak, off-peak, firm, non-firm, forward, . . . ,  
negative prices)
- New instrument **valuation**  
(swing / recall / take-or-pay options, weather and credit derivatives, gas  
storage, cross commodity derivatives, .....
- New forms of **hedging** using physical assets  
Perfected by **GS & MS** (power plants, pipelines, tankers, .....
- Marking to market and new forms of **risk** measures

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## Degradation of credit exacerbated liquidity problems

- **Credit risk**
  - Understanding the statistics of credit migration
  - Including counter-party risk in valuation
  - Credit derivatives and credit **enhancement**
- **Reporting** and indexes
- Could **clearing** be a solution?
  - Exchange traded instruments pretty much standardized, but OTC!
  - Design of a minimal set of instruments for **standardization**
- **Collateral** requirements / **margin** calls
  - **Objective valuation** algorithms widely accepted for frequent Mark-to-Market
  - **Netting**
    - Challenge of the dependencies (correlations, copulas, ....)
    - Integrated approach to risk control



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- **Physical Markets**

- Spot (immediate delivery) Markets
- Forward Markets

- **Volume Explosion with Financially Settled Contracts**

- Physical / Financial Contracts
- Exchanges serve as **Clearing Houses**
- Speculators *provide* **Liquidity**

- In IB, part of **Fixed Income Desk**

- **Seasonality / Storage / Convenience Yield**

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# First Challenge: Constructing Forward Curves

- **How can it be a challenge?**

- **Just do a PCA !**

- "OK" for Crude Oil (backwardation/contango → 3 factors)
- Not settled for Gas
- Does not work for Electricity
- Extreme **complexity** & **size** of the data (location, grade, peak/off peak, firm/non firm, interruptible, swings, etc)
- Incomplete and inconsistent sources of information
- **Liquidity** and wide **Bid-Ask** spreads (**smoothing**)
- **Length** of the curve (**extrapolation**)

- **Dynamic models à la HJM:**

Seasonality? Mean reversion? Jumps? Spot models? Factor Models?  
Cost of carry / convenience yield? Consistency? Historical? Risk neutral models? .....



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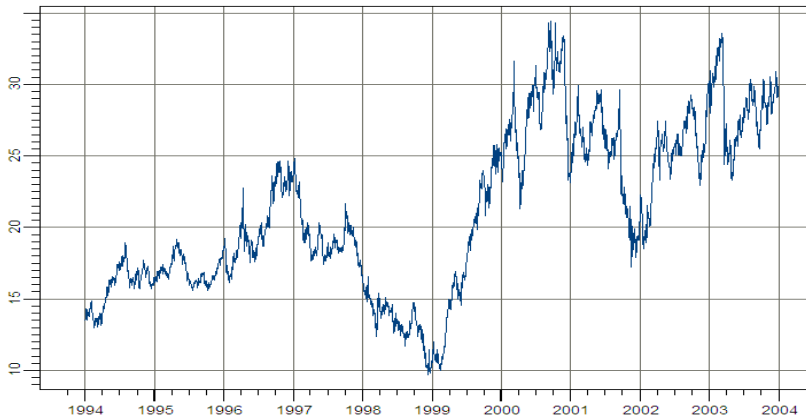
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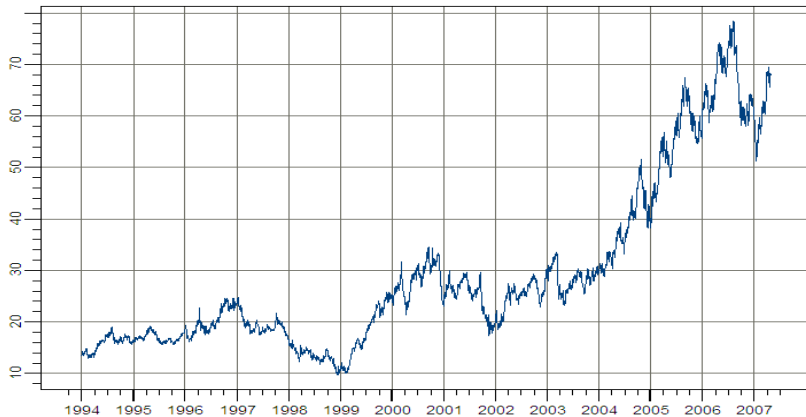
# Crude Oil

Crude Oil-Brent 1Mth Fwd FOB US\$/BBL before Katrina

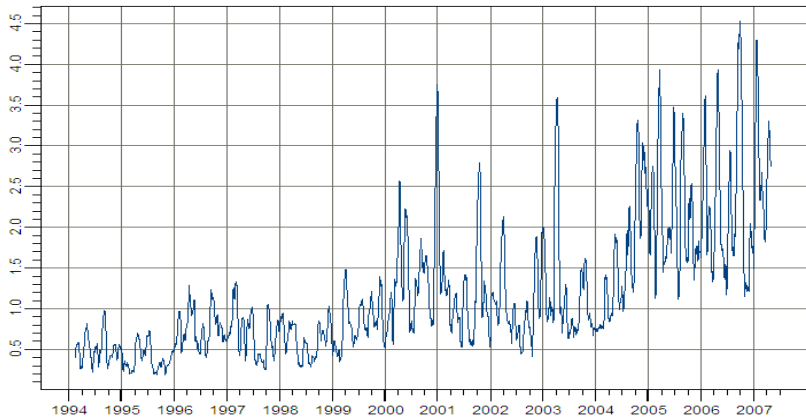


# More Crude Oil Data

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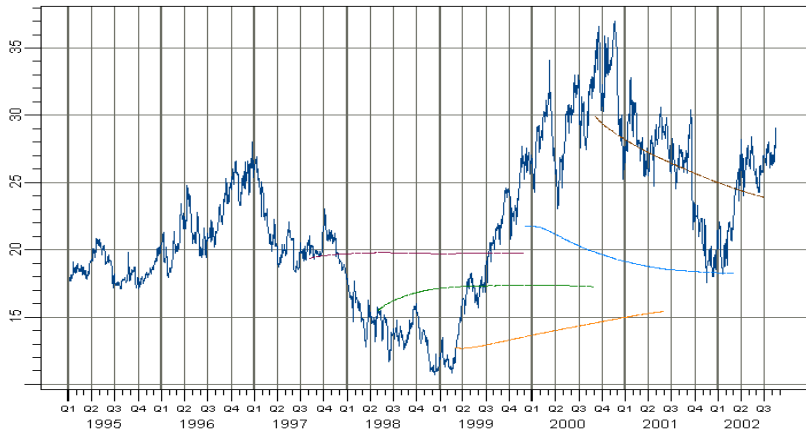


## Crude Oil Spot Volatility

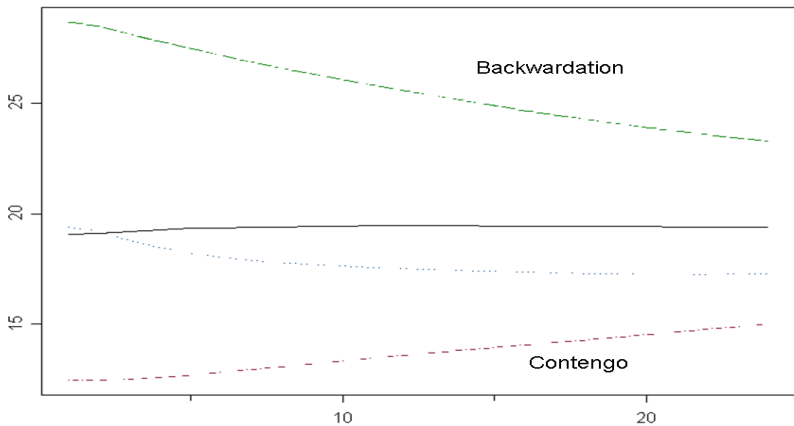




# Is the Forward the Expected Value of Future Spots?

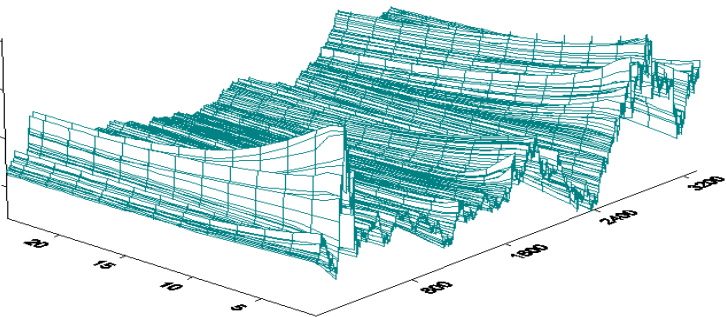


## Examples of Crude Oil Forward Curves



C546584B-780C-4D44-ABE1-F1AF2F087ADE

16.00 24.00 32.00 40.00



# Spot Forward Relationship

In financial models where one can hold positions at no cost

$$F(t, T) = S(t)e^{r(T-t)}$$

by a simple **cash & carry arbitrage** argument. In particular

$$F(t, T) = \mathbb{E}\{S(T) | \mathcal{F}_t\}$$

for risk neutral expectations.

*Perfect Price Discovery*

In general (theory of normal **backwardation**)

- $F(t, T)$  is a **downward biased** estimate of  $S(T)$
- Spot price exceeds the forward prices

**Forward Price** = (risk neutral)

conditional expectation of future values of **Spot Price**

- No **cash & carry** arbitrage argument
  - Is the spot really tradable?
  - What are its dynamics?
  - How do we *risk-adjust* them?
- **Convenience Yield** for storable commodities
  - Natural Gas, Crude Oil, ...
  - Correct interest rate to compute present values
  - Does not apply to Electricity

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# Spot-Forward Relationship in Commodity Markets

For **storable** commodities (still same **cash & carry arbitrage** argument)

$$F(t, T) = S(t)e^{(r-\delta)(T-t)}$$

for  $\delta \geq 0$  called **convenience yield**. (**NOT FOR ELECTRICITY !**)

Decompose  $\delta = \delta_1 - c$  with

- $\delta_1$  benefit from owning the physical commodity
- $c$  cost of storage

Then

$$f(t, T) = e^{r(T-t)} e^{-\delta_1(T-t)} e^{-c(T-t)}$$

- $e^{r(T-t)}$  cost of **financing** the purchase
- $e^{c(T-t)}$  cost of **storage**
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## Backwardation

- $T \hookrightarrow F(t, T) = S(t)e^{(r+c-\delta_1)(T-t)}$  decreasing if  $r + c < \delta_1$ 
  - Low cost of storage
  - Low interest rate
  - High benefit in holding the commodity

## Contango

- $T \hookrightarrow F(t, T) = S(t)e^{(r+c-\delta_1)(T-t)}$  increasing if  $r + c \geq \delta_1$

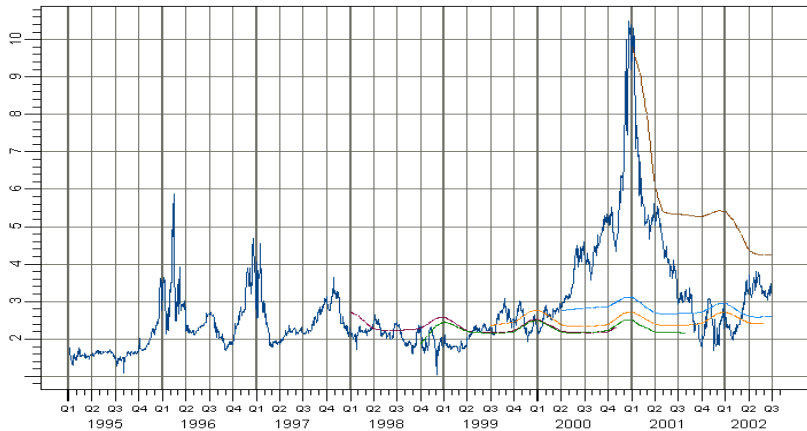
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# Natural Gas



# Commodity Convenience Yield Models

## Gibson-Schwartz Two-factor model

- $S_t$  commodity spot price
- $\delta_t$  convenience yield

## Risk Neutral Dynamics

$$dS_t = (r_t - \delta_t)S_t dt + \sigma S_t dW_t^1,$$
$$d\delta_t = \kappa(\theta - \delta_t)dt + \sigma_\delta dW_t^2$$

## Major Problems

- Explicit formulae (exponential affine model)
- Convenience yield implied from forward contract prices
- Unstable & Inconsistent (**R.C.-M. Ludkovski**)



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where

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$$A(t, T) = \frac{\kappa\theta + \rho\sigma_s\gamma}{\kappa^2} (1 - e^{-\kappa(T-t)} - \kappa(T-t)) + \frac{\gamma^2}{\kappa^3} (2\kappa(T-t) - 3 + 4e^{-\kappa(T-t)} - e^{-2\kappa(T-t)}).$$

- For each  $T$ , one can imply  $\delta_t$  from  $F(t, T)$
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- Ignores **Maturity Specific** effects

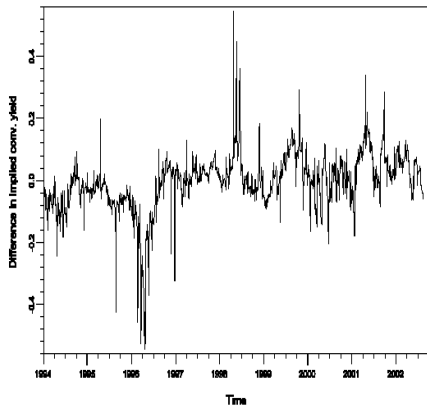
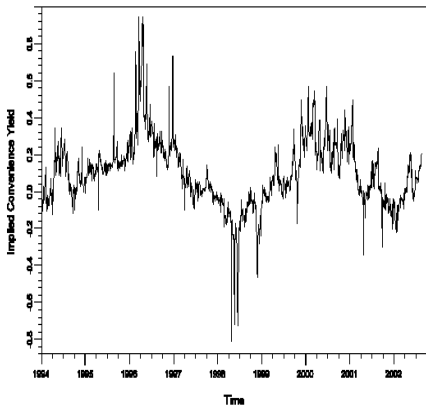
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Crude Oil convenience yield implied by a 3 month futures contract (left)  
 Difference in implied convenience yields between 3 and 12 month contracts.

Use **forward**  $F_t = F(t, T_0)$  instead of **spot**  $S_t$  ( $T_0$  fixed maturity)

## Historical Dynamics

$$\begin{aligned}dF_t &= (\mu_t - \delta_t)F_t dt + \sigma F_t dW_t^1, \\d\delta_t &= \kappa(\theta - \delta_t)dt + \sigma_\delta dW_t^2\end{aligned}$$

or more generally

$$d\delta_t = b(\delta_t, F_t)dt + \sigma_\delta(\delta_t, F_t)dW_t^2$$

We assume

- $F_t$  is **tradable** (hence **observable**)
- (Forward) convenience yield  $\delta_t$  **not observable** (filtering)

Different from Bjork-Landen's **Risk Neutral Term Structure of Convenience Yield**

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## Several obstructions

- Cannot store the physical commodity
- Which spot price? Real time? Day-ahead? Balance-of-the-week? month? on-peak? off-peak? etc
- Does the forward price converge as the time to maturity goes to 0?

## Mathematical spot?

$$S(t) = \lim_{T \downarrow t} F(t, T)$$

## Sparse Forward Data

- Lack of **transparency** (manipulated indexes)
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## *n*-factor forward curve model

$$\frac{dF(t, T)}{F(t, T)} = \mu(t, T)dt + \sum_{k=1}^n \sigma_k(t, T)dW_k(t) \quad t \leq T$$

- $\mathbf{W} = (W_1, \dots, W_n)$  is a  $n$ -dimensional standard Brownian motion,
- drift  $\mu$  and volatilities  $\sigma_k$  are deterministic functions of  $t$  and time-of-maturity  $T$
- $\mu(t, T) \equiv 0$  for pricing
- $\mu(t, T)$  calibrated to historical data for risk management

$$F(t, T) = F(0, T) \exp \left[ \int_0^t \left[ \mu(s, T) - \frac{1}{2} \sum_{k=1}^n \sigma_k(s, T)^2 \right] ds + \sum_{k=1}^n \int_0^t \sigma_k(s, T) dW_k(s) \right]$$

Forward prices are **log-normal** (deterministic coefficients)

$$F(t, T) = \alpha e^{\beta X - \beta^2 / 2}$$

with  $X \sim N(0, 1)$  and

$$\alpha = F(0, T) \exp \left[ \int_0^t \mu(s, T) ds \right], \quad \text{and} \quad \beta = \sqrt{\sum_{k=1}^n \int_0^t \sigma_k(s, T)^2 ds}$$

# Dynamics of the Spot Price

**Spot price** left hand of forward curve

$$S(t) = F(t, t)$$

We get

$$S(t) = F(0, t) \exp \left[ \int_0^t [\mu(s, t) - \frac{1}{2} \sum_{k=1}^n \sigma_k(s, t)^2] ds + \sum_{k=1}^n \int_0^t \sigma_k(s, t) dW_k(s) \right]$$

and differentiating both sides we get:

$$dS(t) = S(t) \left[ \left( \frac{1}{F(0, t)} \frac{\partial F(0, t)}{\partial t} + \mu(t, t) + \int_0^t \frac{\partial \mu(s, t)}{\partial t} ds - \frac{1}{2} \sigma_S(t)^2 - \sum_{k=1}^n \int_0^t \sigma_k(s, t) \frac{\partial \sigma_k(s, t)}{\partial t} ds + \sum_{k=1}^n \int_0^t \frac{\partial \sigma_k(s, t)}{\partial t} dW_k(s) \right) dt + \sum_{k=1}^n \sigma_k(t, t) dW_k(t) \right]$$

**Spot volatility**

$$\sigma_S(t)^2 = \sum_{k=1}^n \sigma_k(t, t)^2. \quad (1)$$

Hence

$$\frac{dS(t)}{S(t)} = \left[ \frac{\partial \log F(0, t)}{\partial t} + D(t) \right] dt + \sum_{k=1}^n \sigma_k(t, t) dW_k(t)$$

with drift

$$D(t) = \mu(t, t) - \frac{1}{2} \sigma_S(t)^2 + \int_0^t \frac{\partial \mu(s, t)}{\partial t} ds - \sum_{k=1}^n \int_0^t \sigma_k(s, t) \frac{\partial \sigma_k(s, t)}{\partial t} ds + \sum_{k=1}^n \int_0^t \frac{\partial \sigma_k(s, t)}{\partial t} dW_k(s)$$

- Interpretation of drift (in a risk-neutral setting)
  - logarithmic derivative of the forward can be interpreted as a discount rate (*i.e.*, the running interest rate)
  - $D(t)$  can be interpreted as a convenience yield
- Drift generally **not Markovian**
- Particular case  $n = 1$ ,  $\mu(t, T) \equiv 0$ ,  $\sigma_1(t, T) = \sigma e^{-\lambda(T-t)}$

$$D(t) = \lambda[\log F(0, t) - \log S(t)] + \frac{\sigma^2}{4}(1 - e^{-2\lambda t})$$

$$\frac{dS(t)}{S(t)} = [\mu(t) - \lambda \log S(t)]dt + \sigma dW(t)$$

exponential OU

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**exponential OU**

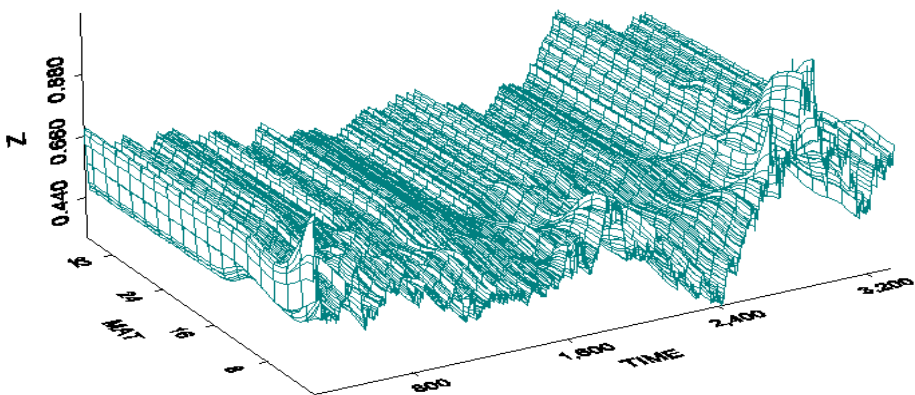
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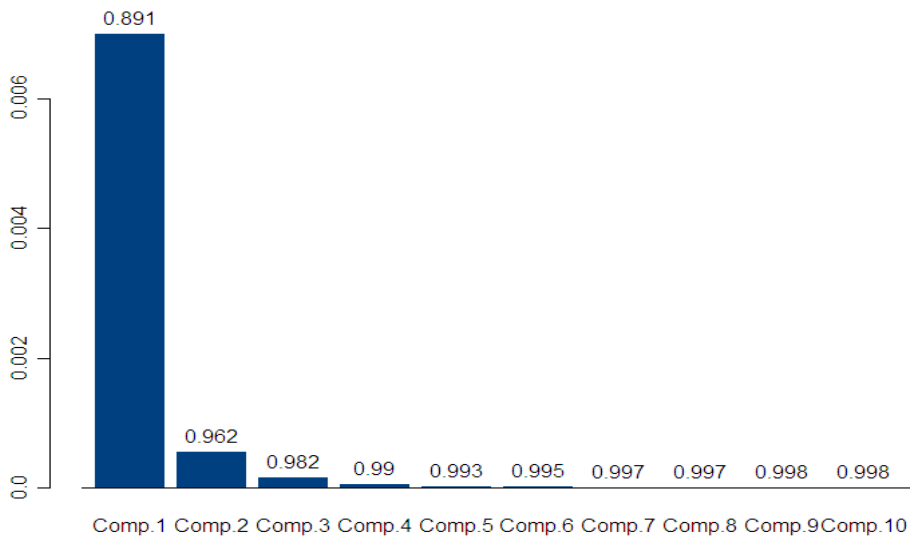
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**Fixed Domain  $[0, \infty)$  for  $\tau \mapsto \tilde{F}(t(\tau))$**

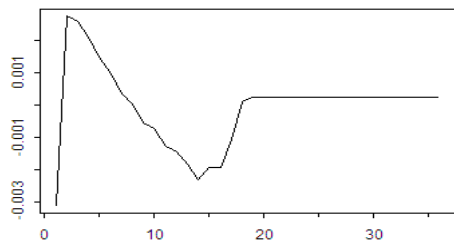
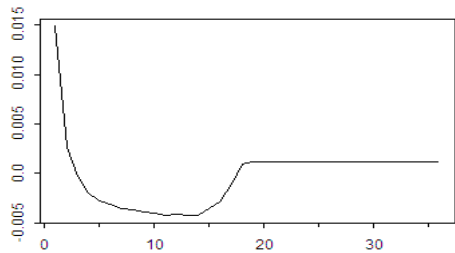
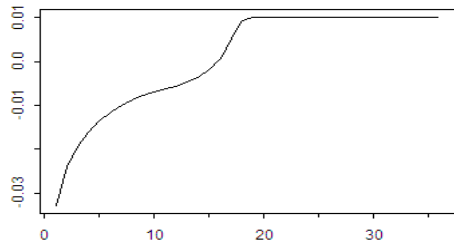
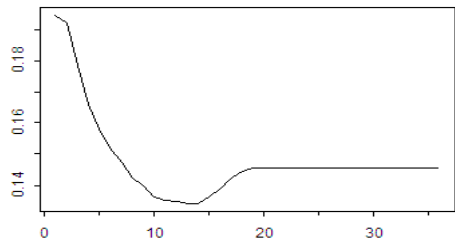
# Heating Oil Forward Surface



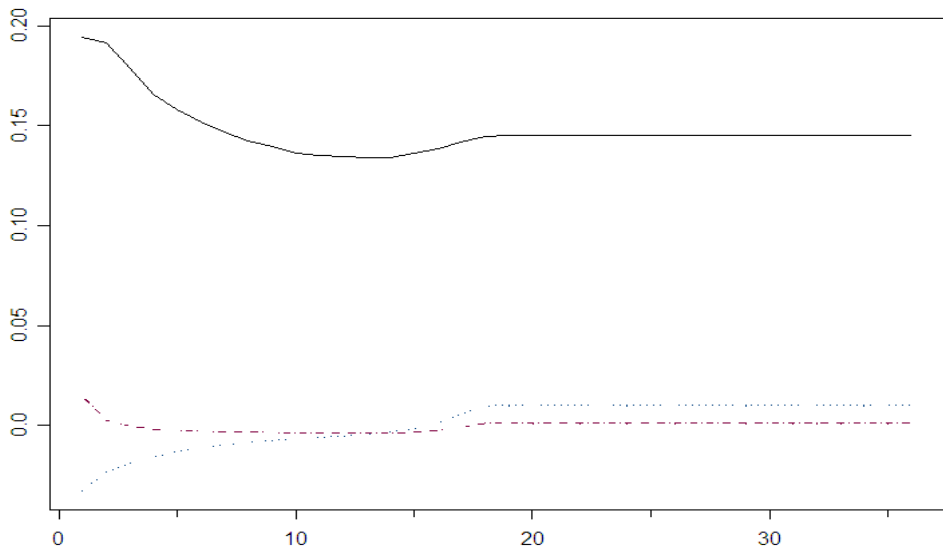
## PCA of Heating Oil Log>Returns



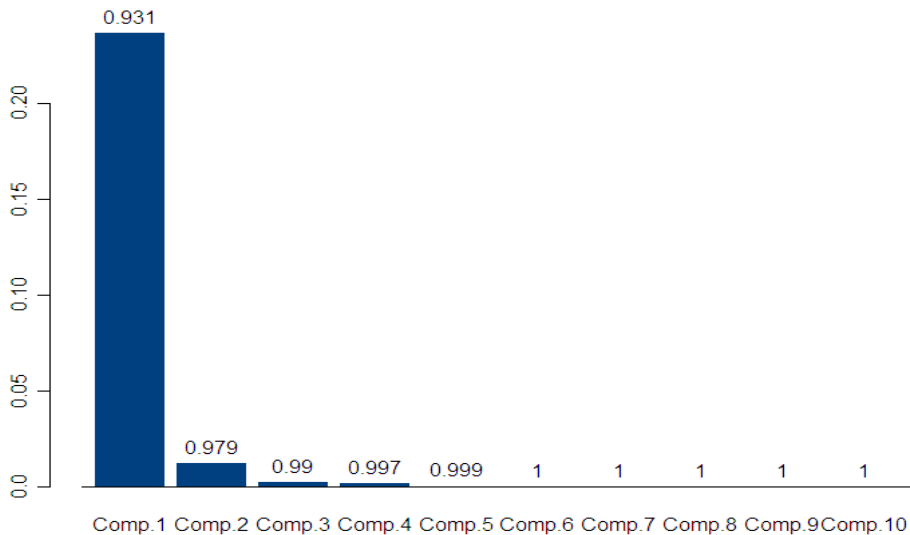
## HO PCA Loadings



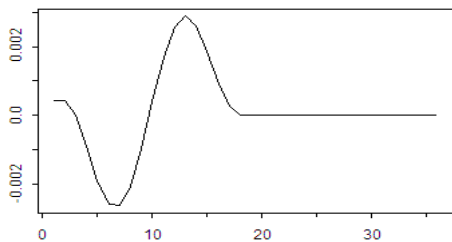
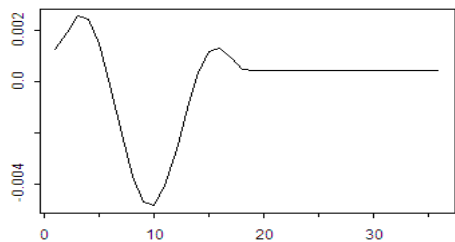
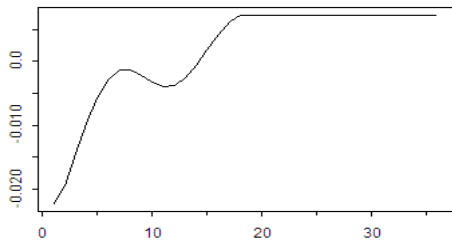
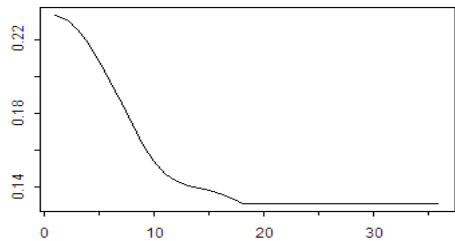
## HO Loadings on their Importance Scale



## PCA of Heating Oil Forwards

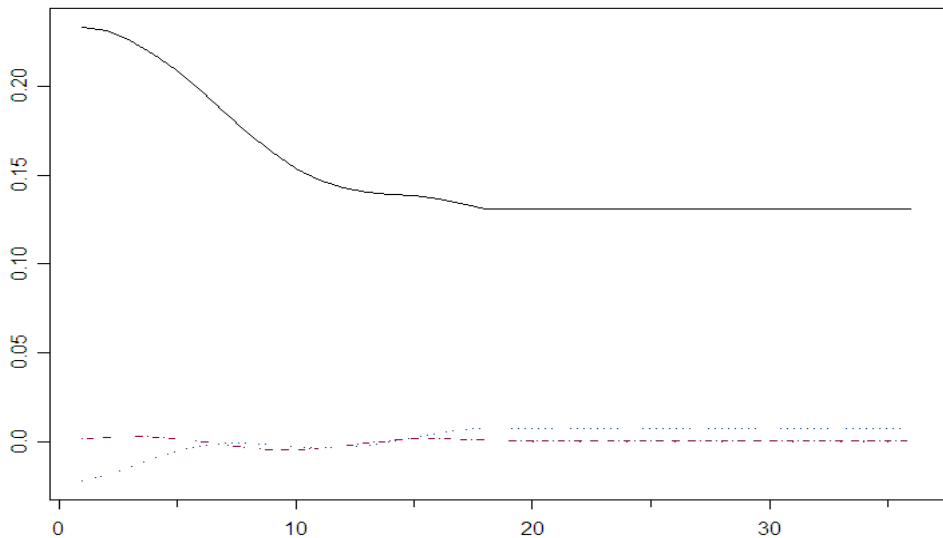


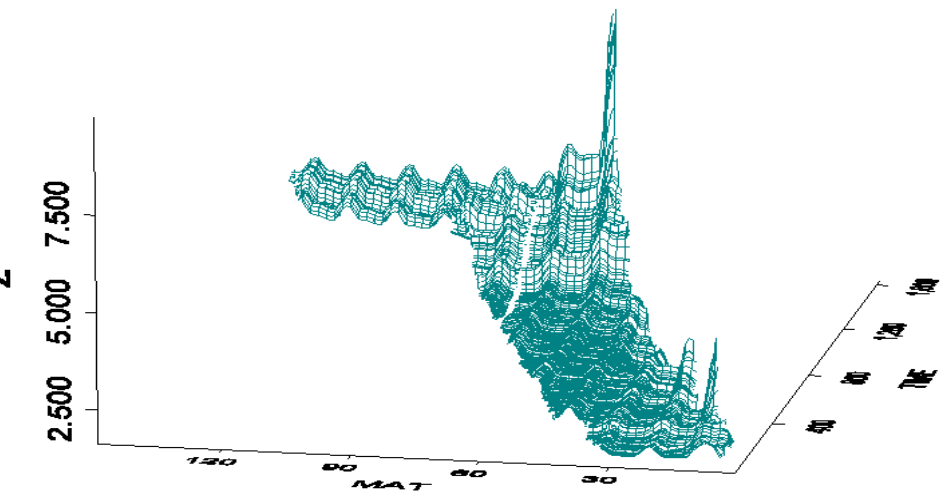
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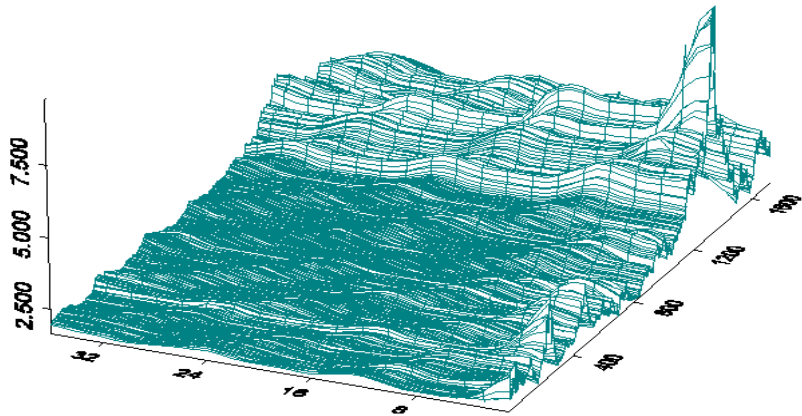


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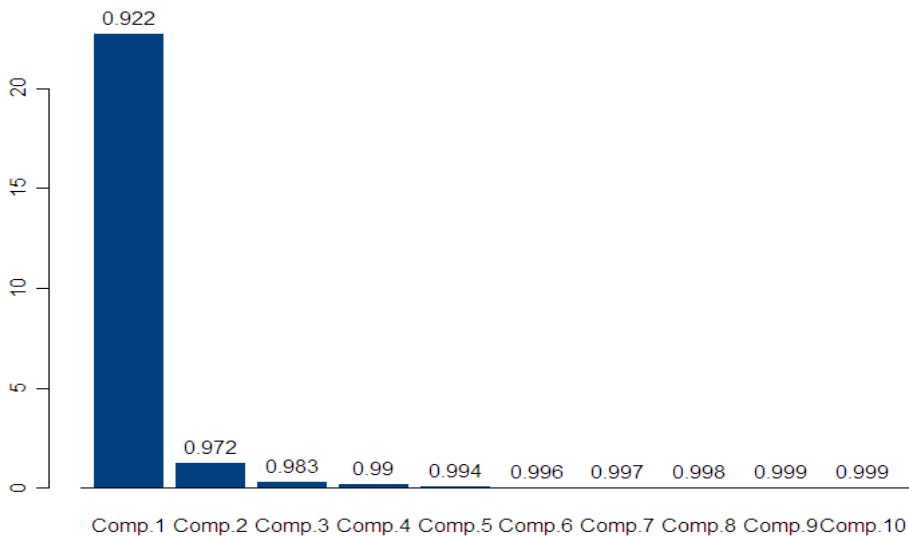




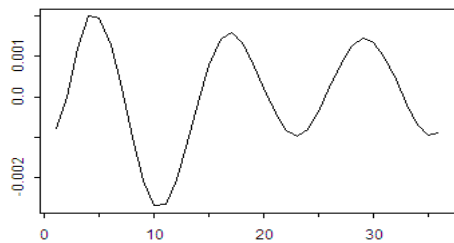
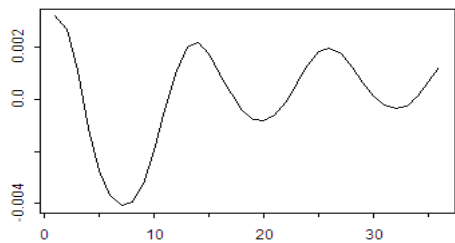
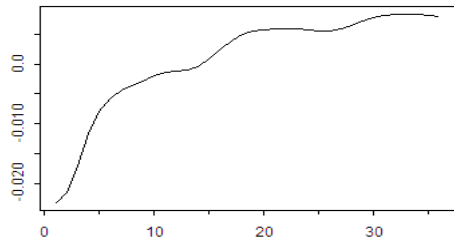
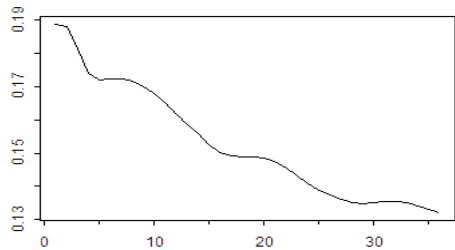
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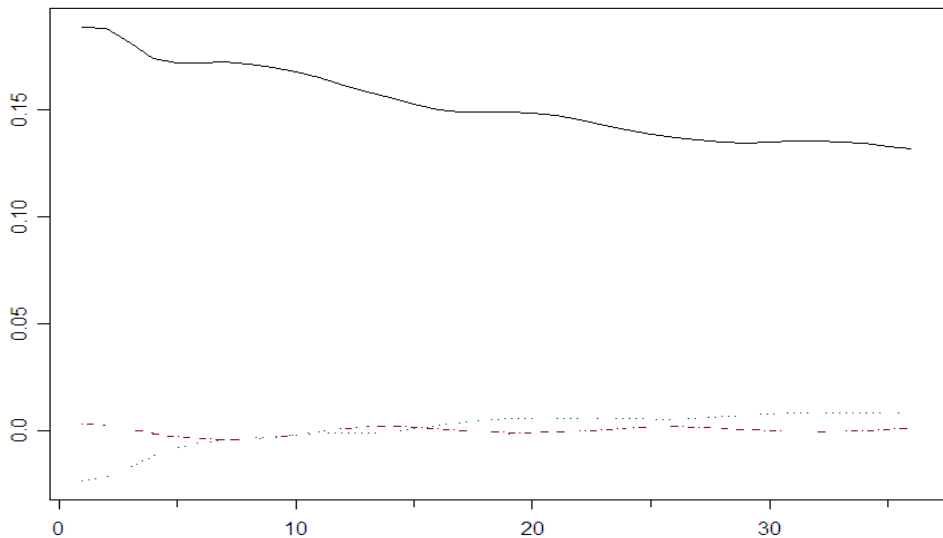
## PCA of Henry Hub Natural Gas Forward Prices



## HH PCA Loadings



## HH Loadings on their Absolute Importance Scale



**time-of-maturity  $T$   $\Rightarrow$  time-to-maturity  $\tau$**

changes dependence upon  $t$

$$t \mapsto F(t, T) = F(t, t + \tau) = \tilde{F}(t, \tau)$$

For **pricing purposes**

- For  $T$  fixed,  $\{F(t, T)\}_{0 \leq t \leq T}$  **is a martingale**
- For  $\tau$  fixed,  $\{\tilde{F}(t, \tau)\}_{0 \leq t}$  **is NOT a martingale**

$$\tilde{F}(t, \tau) = F(t, t + \tau), \quad \tilde{\mu}(t, \tau) = \mu(t, t + \tau), \quad \text{and} \quad \tilde{\sigma}_k(t, \tau) = \sigma_k(t, t + \tau),$$

In general dynamics become

$$d\tilde{F}(t, \tau) = \tilde{F}(t, \tau) \left[ \left( \tilde{\mu}(t, \tau) + \frac{\partial}{\partial \tau} \log \tilde{F}(t, \tau) \right) dt + \sum_{k=1}^n \tilde{\sigma}_k(t, \tau) dW_k(t) \right], \quad \tau$$

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## Fundamental Assumption

$$\sigma_k(t, T) = \sigma(t)\sigma_k(T - t) = \sigma(t)\sigma_k(\tau)$$

for some function  $t \mapsto \sigma(t)$

Notice

$$\sigma_S(t) = \tilde{\sigma}(0)\sigma(t)$$

provided we set:

$$\tilde{\sigma}(\tau) = \sqrt{\sum_{k=1}^n \sigma_k(\tau)^2}.$$

## Conclusion

$t \mapsto \sigma(t)$  is (up to a constant) the **instantaneous spot volatility**

# Rationale for a New PCA

- Fix times-to-maturity  $\tau_1, \tau_2, \dots, \tau_N$
- Assume on each day  $t$ , quotes for the forward prices with times-of-maturity  $T_1 = t + \tau_1, T_2 = t + \tau_2, \dots, T_N = t + \tau_N$  are available

$$\frac{d\tilde{F}(t, \tau_i)}{\tilde{F}(t, \tau_i)} = \left( \tilde{\mu}(t, \tau_i) + \frac{\partial}{\partial \tau} \log \tilde{F}(t, \tau_i) \right) dt + \sigma(t) \sum_{k=1}^n \sigma_k(\tau_i) dW_k(t) \quad i = 1, \dots, N$$

Define  $\mathbf{F} = [\sigma_k(\tau_i)]_{i=1, \dots, N, k=1, \dots, n}$ .

$$d \log \tilde{F}(t, \tau_i) = \left( \tilde{\mu}(t, \tau_i) + \frac{\partial}{\partial \tau_i} \log \tilde{F}(t, \tau_i) - \frac{1}{2} \sigma(t)^2 \tilde{\sigma}(\tau_i)^2 \right) dt + \sigma(t) \sum_{k=1}^n \sigma_k(\tau_i) dW_k(t),$$

Instantaneous variance/covariance matrix  $\{M(t); t \geq 0\}$  defined by:

$$d[\log \tilde{F}(\cdot, \tau_i), \log \tilde{F}(\cdot, \tau_j)]_t = M_{i,j}(t) dt$$

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- Estimate instantaneous spot volatility  $\sigma(t)$  (in a rolling window)
- Estimate  $\mathbf{FF}^*$  from historical data as the empirical auto-covariance of  $\ln(F(t, \cdot)) - \ln(F(t-1, \cdot))$  after normalization by  $\sigma(t)$
- Instantaneous auto-covariance structure of the entire forward curve becomes time independent
- Do SVD of auto-covariance matrix and get

$$\tau \mapsto \sigma_k(\tau)$$

- Choose order  $n$  of the model from their relative sizes

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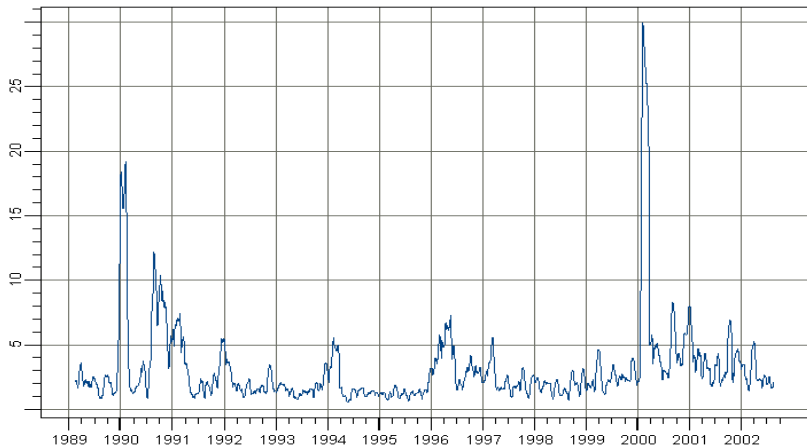
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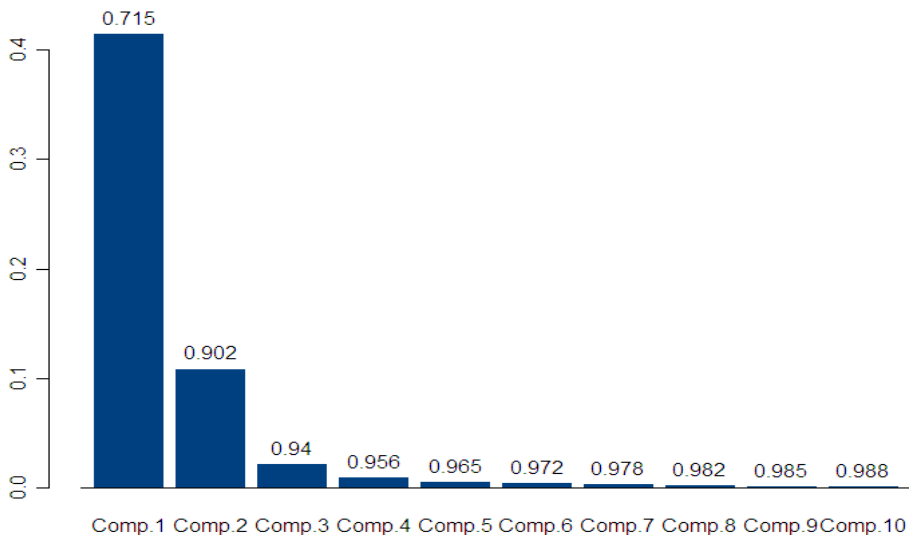
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# The Case of Natural Gas

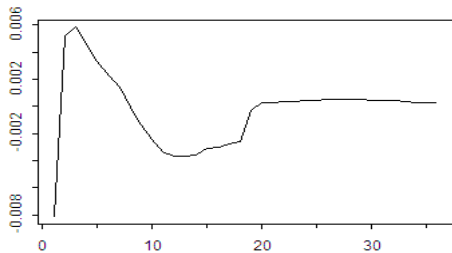
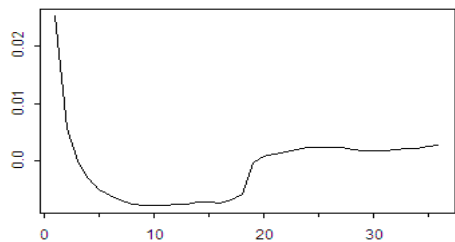
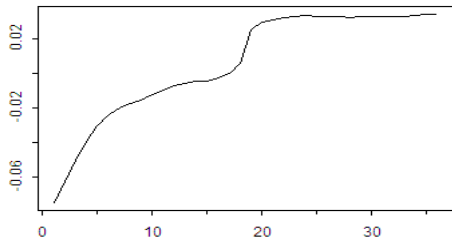
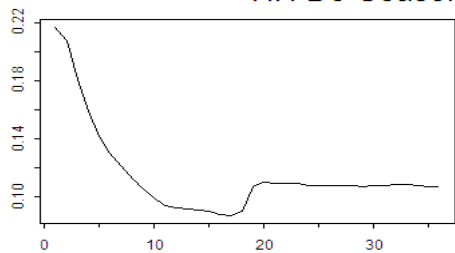


Instantaneous standard deviation of the Henry Hub natural gas spot price computed in a sliding window of length 30 days.

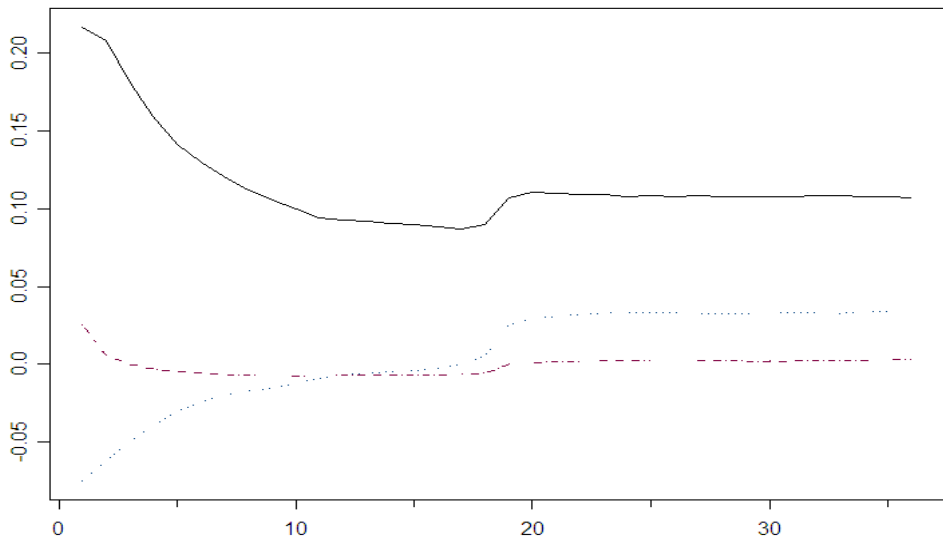
# PCA of Henry Hub Natural Gas De-Seasonalized Forward Prices



## HH De-Seasonalized PCA Loadings



# HH De-Seasonalized Loadings on their Absolute Importance Scale



**Mean Reversion** toward the cost of production

The example of the power prices

- **Reduced Form Models**
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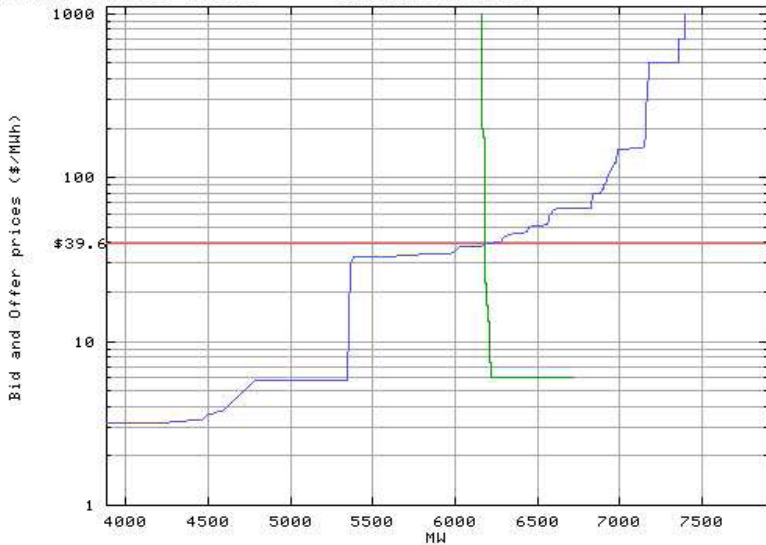
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- $d_t(x)$  demand at time  $t$  when power price is  $x$

**Power price** at time  $t$  is number  $S_t$  such that

$$s(S_t) = d_t(S_t)$$

Fri Nov 12 13:06:25 1999

Supply/Demand Plot



Example of a merit graph (Alberta Power Pool, courtesy M. Barlow)

# Barlow's Proposal

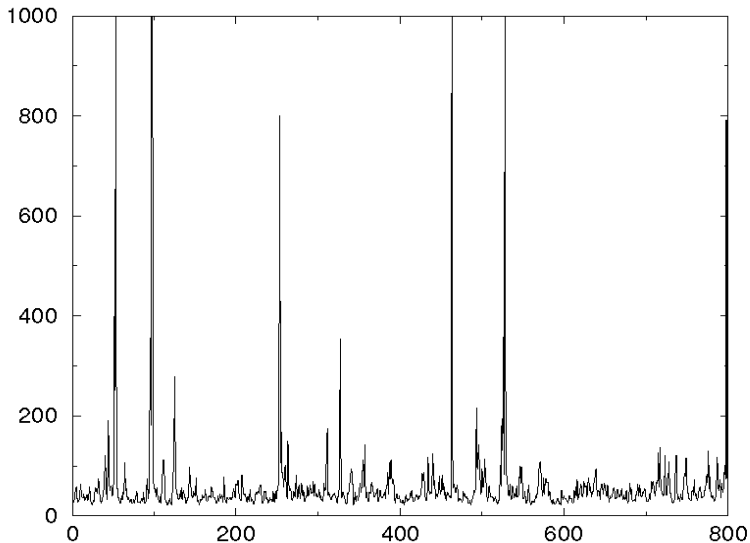
$$S(t) = \begin{cases} f_\alpha(X_t) & 1 + \alpha X_t > \epsilon_0 \\ \epsilon_0^{1/\alpha} & 1 + \alpha X_t \leq \epsilon_0 \end{cases}$$

for the **non-linear** function

$$f_\alpha(x) = \begin{cases} (1 + \alpha x)^{1/\alpha}, & \alpha \neq 0 \\ e^x & \alpha = 0 \end{cases}$$

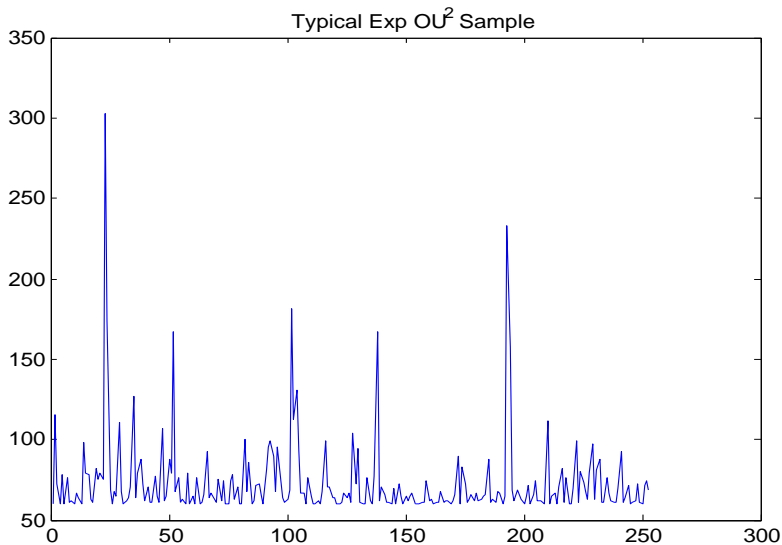
of an **OU** diffusion

$$dX_t = -\lambda(X_t - \bar{x})dt + \sigma dW_t$$



Monte Carlo Sample from Barlow's Spot Model (courtesy M. Barlow)

# Cheap Alternative



Example of a Monte Carlo Sample from the Exponential of an  $OU^2$

Consider the case of **PJM**  
(Pennsylvania - New Jersey - Maryland)

- Over 3,000 nodes in the transmission network
- Each day, and for each node
  - Real time prices
  - Day-ahead prices
  - Hour by hour load prediction for the following day
- **Historical prices**
- In 2003 over 100,000 instances of **NEGATIVE PRICES**
  - Geographic clusters
  - Time of the year (**shoulder months**)
  - Time of the day (**night**)
- **Possible Explanations**
  - Load miss-predicted
  - High temperature volatility



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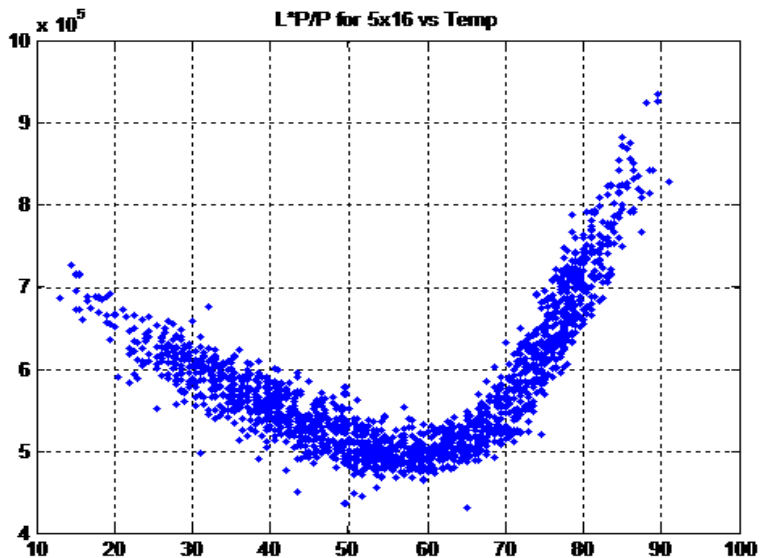
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For many contracts, delivery needs to match demand

- **Demand** for energy highly correlated with **temperature**
  - Heating Season (winter) HDD
  - Cooling Season (summer) CDD
- **Stylized Facts** and **First (naive) Models**
  - Electricity demand =  $\beta * \text{weather} + \alpha$



Daily Load versus Daily Temperature (PJM)

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    - Could it be because of heavy tails?
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## Princeton University Electricity Budget

2.8 M \$ over (PU is small)

- The University has its own Power Plant
- Gas Turbine for Electricity & Steam
- Major Exposures
  - Hot Summer (air conditioning) Spikes in Demand, Gas & Electricity Prices
  - Cold Winter (heating) Spikes in Gas Prices

- Never Again such a Short Fall !!!
- Student (Greg Larkin) Senior Thesis
- Hedging Volume Risk
  - Protection against the Weather Exposure
  - **Temperature Options** on CDDs (Extreme Load)
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## Exposure to spikes in prices of

- Natural Gas (used to fuel the plant)
- Electricity Spot (in case of overload)

## Proposed Solution

- Forward Contracts
- Swing Options

*Pretty standard*

- Use **Swing Options**
- Multiple Rights to deviate (within bounds) from base load contract level
- **Pricing & Hedging** quite involved!
  - Tree/Forest Based Methods
    - Direct Backward Dynamic Programming Induction (à la Jaillet-Ronn-Tompaidis)
  - **New Monte Carlo Methods**
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## Review: **Classical Optimal Stopping Problem: American Option**

- $X_0, X_1, X_2, \dots, X_n, \dots$  rewards
- Right to ONE Exercise
- Mathematical Problem

$$\sup_{0 \leq \tau \leq T} \mathbb{E}\{X_\tau\}$$

## Mathematical Solution

- Snell's Envelop
- Backward Dynamic Programming Induction in Markovian Case

*Standard, Well Understood*

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## **Mathematical Solution**

- Snell's Envelop
- Backward Dynamic Programming Induction in Markovian Case

*Standard, Well Understood*

In its simplest form the problem of **Swing/Recall** option pricing is an

## Optimal Multiple Stopping Problem

- $X_0, X_1, X_2, \dots, X_n, \dots$  rewards
- Right to  $N$  Exercises
- Mathematical Problem

$$\sup_{0 \leq \tau_1 < \tau_2 < \dots < \tau_N \leq T} \mathbb{E}\{X_{\tau_1} + X_{\tau_2} + \dots + X_{\tau_N}\}$$

- **Refraction** period  $\theta$

$$\tau_1 + \theta < \tau_2 < \tau_2 + \theta < \tau_3 < \dots < \tau_{N-1} + \theta < \tau_N$$

Part of recall contracts & crucial for continuous time models

- **Ubiquitous in Energy Sector**

- Swing / Recall contracts
- End user contracts (EDF)

- **Present in other contexts**

- Fixed income markets (e.g. chooser swaps)
- Executive option programs  
Reload → Multiple exercise, Vesting → Refraction, ...
- Fleet Purchase (airplanes, cars, ...)

- **Challenges**

- Valuation
- Optimal exercise policies
- Hedging



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# Some Mathematical Problems

Recursive re-formulation into a hierarchy of classical optimal stopping problems

- Development of a theory of *Generalized Snell's Envelop* in continuous time setting
- Find a form of Backward Dynamic Programming Induction in Markovian Case
- Design & implement efficient numerical algorithms for finite horizon case

## Results

- Perpetual case: abstract nonsense  
R.C.& S.Dayanik (diffusion), R.C.& N.Touzi (GBM)
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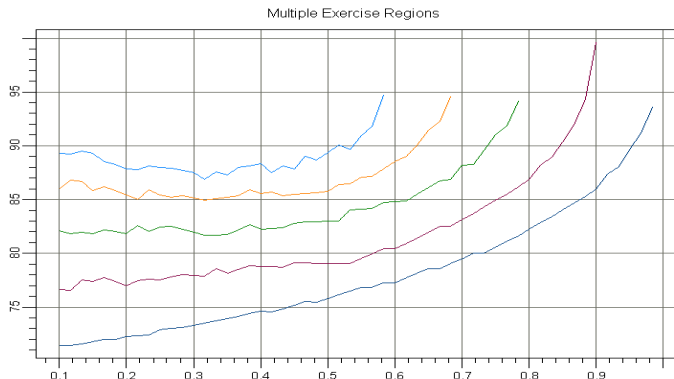
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Exercise regions for  $N = 5$  rights and **finite** maturity computed by Malliavin-Monte-Carlo.

# Mitigation of Volume Risk with Temperature Options

- Rigorous Analysis of the Dependence between the **Budget Shortfall** and **Temperature** in Princeton
- Use of Historical Data (**sparse**) & Define of a **Temperature Protection**
  - Period of the Coverage
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# Pricing: How Much is it Worth to PU?

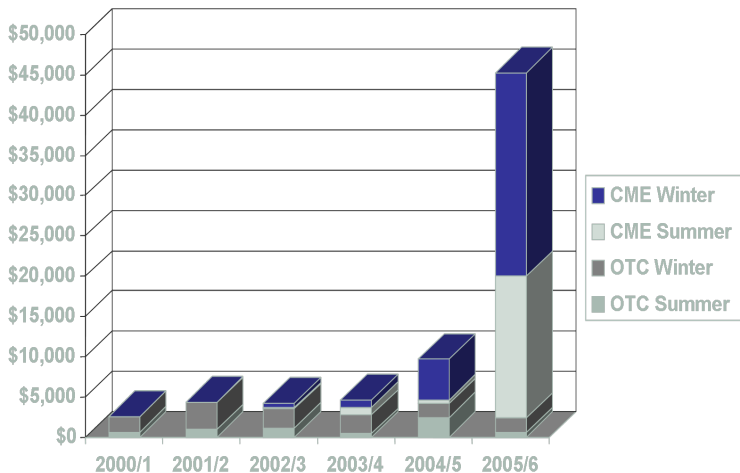
- **Actuarial / Historical Approach**
  - Burn Analysis
  - Temperature Modeling & Monte Carlo VaR Computations
  - Not Enough Reliable Load Data
- **Expected (Exponential) Utility Maximization (A. Danilova)**
  - Use Gas & Power Contracts
  - Hedging in Incomplete Models
  - Indifference Pricing
  - Very Difficult Numerics (whether PDE's or Monte Carlo)

## Weather is an essential economic factor

- *'Weather is not just an environmental issue; it is a major economic factor. At least 1 trillion USD of our economy is weather-sensitive'* (William Daley, 1998, US Commerce Secretary)
- **20% of the world economy** is estimated to be affected by weather
- Energy and other industrial sectors, Entertainment and Tourism Industry, ...
- **WRMA**

Weather Derivatives as a **Risk Transfer** Mechanism (**EI Karoui - Barrieu**)

# Size of the Weather Market



Total Notional Value of weather contracts: (in million USD) Price Waterhouse Coopers market survey).

- **OTC** Customer tailored transactions
  - Temperature, Precipitation, Wind, Snow Fall, .....
- **CME** ( $\approx 50\%$ ) (Temperature - Launched in 1999)
  - 18 American cities
  - 9 European cities (London, Paris, Amsterdam, Berlin, Essen, Stockholm, Rome, Madrid and Barcelona)
  - 2 Japanese cities (Tokyo and Osaka)

# An Example of Precipitation Contract

- **Physical Underlying Daily Index:**
  - Precipitation in Paris
  - A day is a rainy day if precipitation exceeds 2mm
- **Season**
  - 2000: April thru August + September weekends
  - 2001: April thru August + September weekends
  - 2002: April thru August + September weekends
- **Aggregate Index**
  - Total Number of Rainy Days in the Season
- **Pay- Off**
  - Strike, Cap, Rate



- **Who Wanted this Deal?**

- A **Natural** Trying to Hedge RainFall Exposure (Asterix Amusement Park)

- **Who was willing to take the other side?**

- **Speculators**
- Insurance Companies
- Re-insurance Companies
- Statistical Arbitrageurs
- Investment Banks
- Hedge Funds
- Endowment Funds
- .....

- **City of Sacramento**
  - HydroPower Electricity
- Who was on the other side?
  - Large Energy Companies (**Aquila, Enron**)

**Who is covering for them?**

# Jargon of Temperature Options

For a given **location**, on any given day  $t$

$$CDD_t = \max\{T_t - 65, 0\} \quad HDD_t = \max\{65 - T_t, 0\}$$

## Season

- One Month (CME Contracts)
- May 1st September 30 (CDD season)
- November 1st March 31st (HDD season)

## Index

- Aggregate number of DD in the season

$$I = \sum_{t \in \text{Season}} CDD_t \quad \text{or} \quad I = \sum_{t \in \text{Season}} HDD_t$$

## Pay-Off

- Strike  $K$ , Cap  $C$ , Rate  $\alpha$

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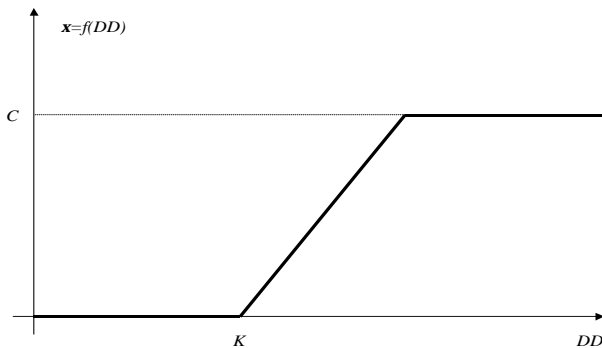
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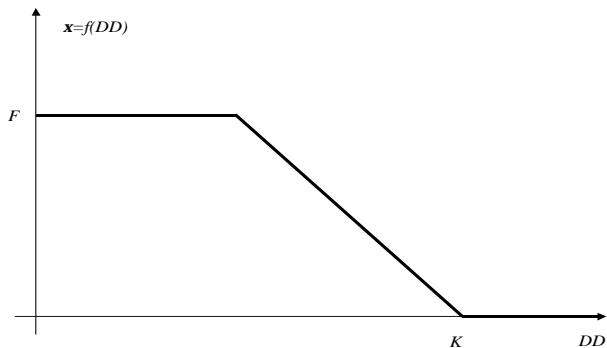
- Strike  $K$ , Cap  $C$ , Rate  $\alpha$

# Call with Cap



$$\text{Pay-off} = \min\{\max\{\alpha * (I - K), 0\}, C\}$$

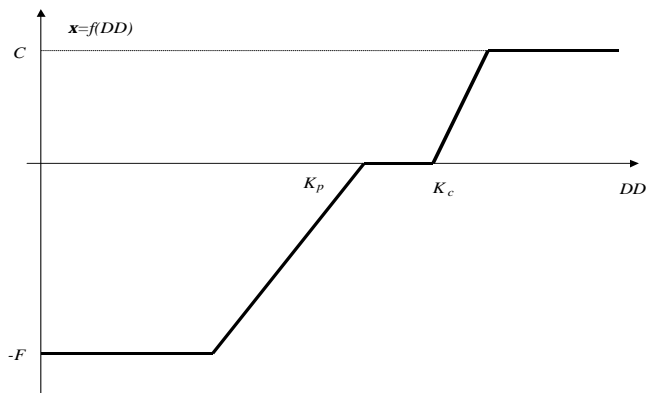
# Put with a Floor



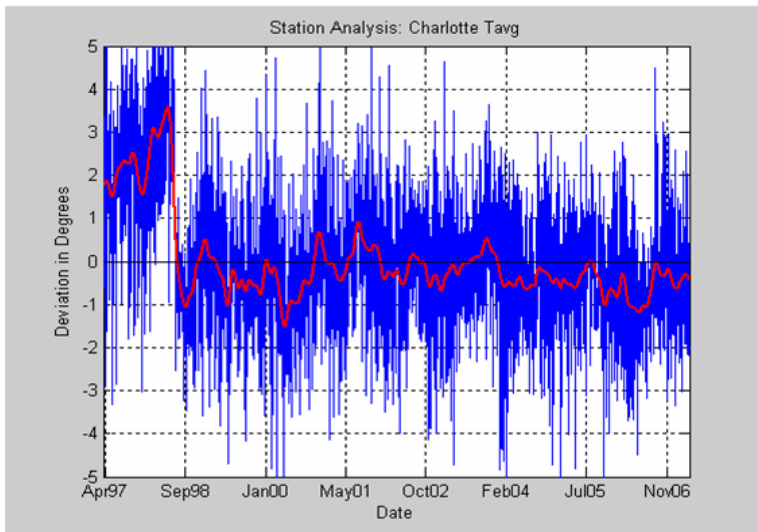
$$\text{Pay-off} = \min\{\max\{\alpha * (K - I), 0\}, C\}$$



# Collar



# Folklore of Data Reliability



Famous Example of Weather Station Change in Charlotte (NC).

# Stylized Spreadsheet of a Basket Option

- **Structure:** Heating Degree Day (HDD) Floor (Put)
- **Index:** Cumulative HDDs
- **Term:** November 1, 2007 February 28, 2008
- **Stations:**
  - New York, LaGuardia 57.20%
  - Boston, MA 24.5%
  - Philadelphia, PA 12.00%
  - Baltimore, MD 6.30%
- **Floor Strike:** 3130 HDDs
- **Payout:** USD 35,000/HDD
- **Limit:** USD 12,500,000
- **Premium:** USD 2,925,000

- **Stand-alone**

- temperature ( $\approx 80\%$ )
- precipitation ( $\approx 10\%$ )
- wind ( $\approx 5\%$ )
- snow fall ( $\approx 5\%$ )

- **In-Combination**

- natural gas
- power
- heating oil
- propane
- Agricultural risk (yield, revenue, input hedges and trading)
- Power outage - contingent power price options

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# Weather (Temperatures) Derivatives

- Still Extremely **Illiquid** Markets (except for **front month**)
- **Misconception:** Weather Derivative = Insurance Contract
  - No secondary market (Except on **Enron-on-Line!!!**)
- **Mark-to-Market** (or Model)
  - Essentially never changes
  - At least, Not Until Meteorology **kicks in** (10-15 days before maturity)
  - Then Mark-to-Market (or Model) **changes** every day
  - Contracts change hands
  - That's when major losses occur and money is made
- This *hot period* is not considered in academic studies
  - Need for **updates**: new information coming in (temperatures, forecasts, ....)
  - Filtering is (again) the solution

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  - No secondary market (Except on **Enron-on-Line!!!**)
- **Mark-to-Market** (or Model)
  - Essentially never changes
  - At least, Not Until Meteorology **kicks in** (10-15 days before maturity)
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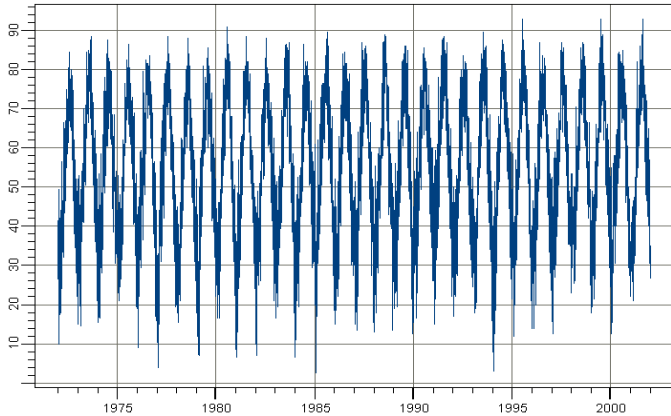
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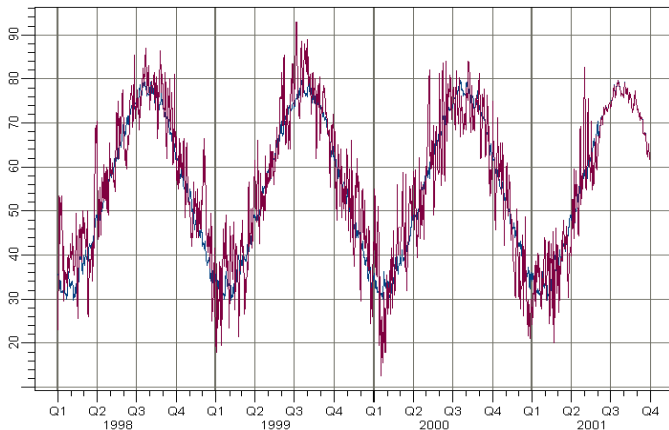
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## La Guardia Daily Average Temperature



Daily Average Temperature at La Guardia.

## Prediction on 6/1/2001 of Summer La Guardia Average Temperature



Prediction on 6/1/2001 of daily temperature over the next four months.

# The Future of the Weather Markets

- **Social function** of the weather market
  - Existence of a Market of Professionals (for weather risk transfer)
- **Under attack** from
  - (Re-)Insurance industry (but *high frequency / low cost*)
  - Utilities (trying to pass weather risk to end-customer)
    - EDF program in France
    - Weather Normalization Agreements in US
- **Cross Commodity Products**
  - Gas & Power contracts with **weather triggers/contingencies**
  - New (major) players: **Hedge Funds** provide liquidity
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# The Weather Market Today

- **Insurance Companies:** Swiss Re, XL, Munich Re, Ren Re
- **Financial Houses:** Goldman Sachs, Deutsche Bank, Merrill Lynch, SocGen, ABN AMRO
- **Hedge funds:** D. E. Shaw, Tudor, Susquehanna, Centaurus, Wolverine

## Where is Trading Taking Place?

- Exchange: **CME** (Chicago Mercantile Exchange) 29 sites globally traded, monthly / seasonal contracts
- **OTC**
- Strong end-user demand within the **energy sector**

# Incomplete Market Model & Indifference Pricing

- Temperature Options: Actuarial/Statistical Approach
- Temperature Options: Diffusion Models (Danilova)
- Precipitation Options: Markov Models (Diko)
  - *Problem*: Pricing in an Incomplete Market
  - *Solution*: Indifference Pricing à la Davis

$$\begin{aligned}d\theta_t &= p(t, \theta)dt + q(t, \theta)dW_t^{(\theta)} + r(t, \theta)dQ_t^{(\theta)} \\dS_t &= S_t[\mu(t, \theta)dt + \sigma(t, \theta)dW_t^{(S)}]\end{aligned}$$

- $\theta_t$  **non-tradable**
- $S_t$  **tradable**

## Example: Exponential Utility Function

$$\tilde{p}_t = \frac{\mathbb{E}\{\tilde{\phi}(Y_T)e^{-\int_t^T V(s, Y_s)ds}\}}{\mathbb{E}\{e^{-\int_t^T V(s, Y_s)ds}\}}$$

where

- $\tilde{\phi} = e^{-\gamma(1-\rho^2)f}$   
where  $f(\theta_T)$  is the pay-off function of the European call on the temperature
- $\tilde{p}_t = e^{-\gamma(1-\rho^2)p_t}$   
where  $p_t$  is price of the option at time  $t$
- $Y_t$  is the diffusion:

$$dY_t = [g(t, Y_t) - \frac{\mu(t, Y_t) - r}{\sigma(t, Y_t)} h(t, Y_t)]dt + h(t, Y_t)d\tilde{W}_t$$

starting from  $Y_0 = y$

- $V$  is the time dependent potential function:

$$V(t, y) = -\frac{1-\rho^2}{2} \frac{(\mu(t, y) - r)^2}{\sigma(t, y)^2}$$

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